

Job profile

Graduate Business Manager

Salary range: £17k - £20k dependent upon grades and experience

Location: Newark, Nottinghamshire

Profile of Timico

Timico Group, formed in April 2004 provides a range of IP, Mobile and Fixed Telephony services to the UK business market. Our strategy is to capitalise on the growing demand which exists for IP bandwidth in the UK, the increase amongst medium and large companies to facilitate their employees to work from home, and the converging technologies of IP, mobile communications and fixed telephony. As a business we are growing rapidly, through a mixture of organic growth and targeted acquisitions. In 2007 our sales surpassed £15m, with our expectations being to grow by 60-80% in 2008. More information on the Company and our services can be found at www.timico.co.uk.

The Opportunities

In summer 2008 we will be seeking a number of Graduate Business Managers to join our team in a variety of positions across our sales, commercial and customer service functions. After a short induction to the business, you will be assigned a specific role which might include looking after your own portfolio of Timico business customers or developing our E-Commerce capability. Our business is growing rapidly. Your first year with the company will probably involve at least two 6 month assignments following which, the exact role in which the Graduate Business Managers are engaged is very much dependent upon the candidates. For the successful candidates who can demonstrate energy, passion, and a capability to learn quickly and deliver, there are plenty of opportunities to progress in our business through to Team Leader, Department Manager and Senior Management positions. The internet, and all its associated services and applications, forms a central part to our investment, and our capability. Therefore although we are not asking for technically qualified graduates, we do want to meet people who have an understanding of how the internet operates and what it can do in delivering solutions to businesses.

Our Ideal Candidate

Timico is principally a people based business. Our sales growth and channel have been developed and are successful on the basis of a relationship with the customer. Our service function is also very much people based (as opposed to interactive voice machines). Therefore our Graduate Business Managers need to have excellent, engaging interpersonal skills, professional standards of presentation, and a passion for talking to customers. The degree subject in which a candidate has qualified is less important, although these positions are more likely to suit candidates with business/ economics/ science qualifications. We would be looking for our candidates to have an above average capability in knowledge and use of the internet, along with the everyday office software products of Microsoft Access, Excel, PowerPoint and Word. Candidates who have vacation work experience in marketing, or customer facing roles would also be at an advantage.

What can we offer you?

Our Headquarters were purpose built in 2007 and offer a working environment in which you can thrive. Each Graduate Business Manager will have a Director level sponsor whose role will be to oversee the progress made in the first 12 months of being with the Company. Other employee benefits include 25 days holiday, discount prices for family and friends on broadband, mobile and home telephone charges, and a competitive salary package, along with an annual bonus if the business reaches its financial targets. We operate a number of employee social functions during the course of the year, and participate in the national nursery voucher scheme.

