

Case study

Foxtons Estate Agents

Timico helps Foxtons Estate Agents upgrade its IT network to increase flexibility and maximise security

Foxtons Estate Agents operates primarily in the London, Surrey and Middlesex areas and is recognised as one of the largest and most successful estate agencies currently operating in the south-east. With more emphasis being placed on Foxtons award-winning website to provide in-depth information and details about their properties, through interactive floorplans, virtual tours and slide shows, the company embarked on a substantial upgrade to its network.

Foxtons' existing provider who hosted the company's website had been in place for a number of years, but it was felt that considerable savings could be made with an alternative solution. Timico proposed a fully scalable and secure co-location service for Foxtons' complete rack of servers which run the company's website. Timico also recommended a business strength Multi-Protocol Label Switching (MPLS) connection to provide Foxtons' head office with more resilience and flexibility when uploading large amounts of data to the web.

"When looking for a new IT connectivity provider, and specifically one with co-location facilities, we wanted a company that had a reputation for highly secure and resilient managed environments that were consistently stable, and provided a superior level of customer service – Timico were the ideal fit for us. The move to an MPLS-based, 100Mbps connection from our head office to our servers in Timico's data centre has had a huge benefit on our business."

"Our peering speeds are now excellent allowing us to exchange data and files much faster and more efficiently. Also in terms of security, protective measures such as firewalls and fail over are now fully integrated within our new solution, meaning I now have everything in place to successfully manage our website," says Leo Lapworth, Web Manager at Foxtons.

This set up will now make it much easier to expand Foxtons' network in the future. It will also ensure that it is significantly more efficient in terms of improving processes and save Foxtons a considerable amount of time and money, while enhancing network resiliency.

"Since signing up with Timico, they have always provided me with the highest level of service and support. Their customer service and technical teams are very knowledgeable and are always on-hand to answer any query we may have. Timico are experts in their field, and I feel confident in letting them take on day-to-day responsibility for our business critical servers and network, which allows me to focus on my role of Web Manager within the business," concludes Leo Lapworth.

Leo Lapworth
Foxtons Estate Agents

